GATEWAY TO THE GLOBAL MARKETPLACE

presented by Rick Ferrin,
JAXPORT’s Executive Director
JAXPORT Overview

- Independent agency of City of Jacksonville
- Owners of three cargo terminals and one passenger cruise terminal (1,500 acres of land along St. Johns River)
- #1 U.S. port for trade with Puerto Rico
- 2nd busiest vehicle handling port in the United States (behind Port of NY/New Jersey)
- 13th largest container port in United States
JAXPORT’s Vision

JAXPORT’s vision is “is to be a major economic engine in Northeast Florida by continuing to be a premier diversified port in the Southeastern United States, with connections to all major trade lanes throughout the world.”
JAXPORT’s Economic Impact

- 50,000 Jobs
  - 7,000 Direct Jobs
  - 43,000 indirect + induced jobs

- $2.7 billion annually for Northeast Florida
  - $1.3 billion in wages & salaries
  - $743 million in business revenue
  - $340 million in local purchases
  - $120 million in state and local taxes
  - $258 million in U.S. Customs revenue
JAXPORT Facilities

- Dames Point Marine Terminal
- Blount Island Marine Terminal
- Talleyrand Marine Terminal
- JAXPORT Cruise Terminal

Jacksonville

Atlantic Ocean
JAXPORT Trading Partners, 2005

- North America: 8.88%
- Central America: 2.30%
- Caribbean: 41.20%
- South America: 36.31%
- Europe: 7.55%
- Africa: 0.28%
- Asia: 3.48%

90% - 10%
DIVERSIFICATION: Cargo Types

Containerized

Breakbulk

Liquid and Dry Bulk

People

Vehicles
Mitsui O.S.K. Lines/TraPac

- Japanese shipping line signed 30-year lease in 2005
- New 150-acre container terminal in North Jacksonville
- Facility to handle 350,000- 800,000 containers annually
- Ships will sail between Jacksonville and ports in Asia beginning in summer 2008
- Project creates 1,600 direct + 4,000 indirect jobs and $900+ million annually in new economic impact
MOL/TraPac at JAXPORT’s Dames Point Marine Terminal

Atlantic Ocean

State Road 9-A/Dames Point Bridge

Blount Island

Existing Cargo Berth

TraPac’s New Facility

JAXPORT Terminal

Cruise

Heckscher Drive

N
MOL/Trapac: New Infrastructure

- Helping to spur North Jacksonville road improvements:
  - State Road 9A/Heckscher
  - New Berlin/Heckscher
  - FDOT to do PD&E
Beyond MOL/TraPac

- Mitsui OSK/TraPac facility is only a starting point.
- Additional shipping lines are interested in servicing the East-West trade lane through JAXPORT.
- Continued strong interest from many shipping lines and cargo customers across all business lines.
Infrastructure for the Future

- Land
  - Property on the federal channel
  - Property to support cargo operations
- Rail Improvements
- Road Improvements
- Harbor Deepening
Questions?