

APPENDIX H: BLS SALARY COMPARISONS

FDOT CLASSIFICATION COMPARISON TO BLS DATA SOURCE MATCHED POSITIONS - REGIONAL, STATE, AND NATIONAL

FDOT CLASSIFICATIONS	FDOT CLASSIFICATION ANNUAL SALARY	BLS AVERAGE SALARY (REGIONAL*)	DIFFERENCE BETWEEN FDOT AND REGIONAL MARKET	BLS AVERAGE SALARY (STATE)	DIFFERENCE BETWEEN FDOT AND STATE MARKET	BLS AVERAGE SALARY (NATIONAL)	DIFFERENCE BETWEEN FDOT AND NATIONAL MARKET
CENTRAL OFFICE							
ASSISTANT SEC, ENGINEERING & OPERATIONS	\$ 137,586	\$ 103,941	\$ 33,645	\$ 117,340	\$ 20,246	\$ 116,090	\$ 21,496
ASST SECRETARY FOR FINANCE AND ADMIN-DOT	\$ 137,586	\$ 103,941	\$ 33,645	\$ 117,340	\$ 20,246	\$ 116,090	\$ 21,496
ASST SECRETARY, INTERMODAL SYSTEMS DEV	\$ 137,586	\$ 103,941	\$ 33,645	\$ 117,340	\$ 20,246	\$ 116,090	\$ 21,496
ATTORNEY SUPERVISOR	\$ 102,193	\$ 108,265	\$ (6,072)	\$ 123,040	\$ (20,847)	\$ 131,990	\$ (29,797)
AUDIT DIRECTOR - SES	\$ 94,000	\$ 105,879	\$ (11,879)	\$ 127,680	\$ (33,680)	\$ 126,660	\$ (32,660)
BUDGET OFFICER	\$ 100,208	\$ 105,879	\$ (5,671)	\$ 127,680	\$ (27,472)	\$ 126,660	\$ (26,452)
CHIEF LEGAL COUNSEL	\$ 96,963	\$ 95,791	\$ 1,172	\$ 94,810	\$ 2,153	\$ 108,380	\$ (11,417)
CHIEF OF STAFF	\$ 111,300	\$ 165,924	\$ (54,624)	\$ 196,200	\$ (84,900)	\$ 178,400	\$ (67,100)
COMPTROLLER-DOT	\$ 120,000	\$ 103,941	\$ 16,059	\$ 117,340	\$ 2,660	\$ 116,090	\$ 3,910
DEP COMPTROLLER, FINANCIAL ADMIN OFFICE	\$ 106,033	\$ 105,879	\$ 154	\$ 127,680	\$ (21,647)	\$ 126,660	\$ (20,627)
DEPUTY COMPT, DISBURSEMENT OPS OFC-DOT	\$ 102,400	\$ 105,879	\$ (3,479)	\$ 127,680	\$ (25,280)	\$ 126,660	\$ (24,260)
DEPUTY COMPTROLER, GEN ACCTNG OFFICE-DOT	\$ 102,905	\$ 105,879	\$ (2,974)	\$ 127,680	\$ (24,775)	\$ 126,660	\$ (23,755)
DEPUTY GENERAL COUNSEL-DOT	\$ 114,091	\$ 95,791	\$ 18,300	\$ 94,810	\$ 19,281	\$ 108,380	\$ 5,711
DIR OF THE OFF OF POLICY PLANNING-DOT	\$ 118,379	\$ 103,941	\$ 14,438	\$ 117,340	\$ 1,039	\$ 116,090	\$ 2,289
DIR OF THE OFFICE OF CONSTRUCTION-DOT	\$ 120,427	\$ 119,666	\$ 761	\$ 117,860	\$ 2,567	\$ 136,540	\$ (16,113)
DIR OFFICE OF WORK PROGRAM & BUDGET	\$ 125,980	\$ 105,879	\$ 20,101	\$ 127,680	\$ (1,700)	\$ 126,660	\$ (680)
DIRECTOR OF ADMINISTRATION	\$ 106,000	\$ 79,026	\$ 26,974	\$ 101,180	\$ 4,820	\$ 90,190	\$ 15,810
DIRECTOR OF HUMAN RESOURCES	\$ 105,750	\$ 94,055	\$ 11,696	\$ 108,100	\$ (2,350)	\$ 111,180	\$ (5,430)
DIRECTOR OF THE OFFICE OF DESIGN-DOT	\$ 120,427	\$ 119,666	\$ 761	\$ 117,860	\$ 2,567	\$ 136,540	\$ (16,113)
DIRECTOR, OFFICE OF INFORMATION SYSTEMS	\$ 126,915	\$ 109,647	\$ 17,268	\$ 131,300	\$ (4,385)	\$ 132,570	\$ (5,655)
DIRECTOR, OFFICE OF MAINTENANCE	\$ 120,427	\$ 119,666	\$ 761	\$ 117,860	\$ 2,567	\$ 136,540	\$ (16,113)
DIRECTOR, OFFICE OF MATERIALS	\$ 120,427	\$ 119,666	\$ 761	\$ 117,860	\$ 2,567	\$ 136,540	\$ (16,113)
DIRECTOR, OFFICE OF RIGHT-OF-WAY	\$ 120,427	\$ 55,924	\$ 64,504	\$ 55,080	\$ 65,347	\$ 64,270	\$ 56,157
EXEC DIR, FLORIDA RAIL ENTERPRISE	\$ 126,915	\$ 103,941	\$ 22,974	\$ 117,340	\$ 9,575	\$ 116,090	\$ 10,825
FEDERAL PROGRAM COORDINATOR-DOT	\$ 136,000	\$ 95,791	\$ 40,209	\$ 94,810	\$ 41,190	\$ 108,380	\$ 27,620
GENERAL COUNSEL-DOT	\$ 131,000	\$ 95,791	\$ 35,209	\$ 94,810	\$ 36,190	\$ 108,380	\$ 22,620
INSPECTOR GENERAL-DOT	\$ 115,500	\$ 103,941	\$ 11,559	\$ 117,340	\$ (1,840)	\$ 116,090	\$ (590)
INVESTIGATION MANAGER - SES	\$ 91,000	\$ 95,791	\$ (4,791)	\$ 94,810	\$ (3,810)	\$ 108,380	\$ (17,380)
FDOT CLASSIFICATIONS	FDOT CLASSIFICATION ANNUAL SALARY	BLS AVERAGE SALARY (REGIONAL*)	DIFFERENCE BETWEEN FDOT AND REGIONAL MARKET	BLS AVERAGE SALARY (STATE)	DIFFERENCE BETWEEN FDOT AND STATE MARKET	BLS AVERAGE SALARY (NATIONAL)	DIFFERENCE BETWEEN FDOT AND NATIONAL MARKET
CENTRAL OFFICE, Continued.							
LEGISLATIVE AFFAIRS ADMINISTRATOR	\$ 86,000	\$ 103,941	\$ (17,941)	\$ 117,340	\$ (31,340)	\$ 116,090	\$ (30,090)
MANAGER, AVIATION OFFICE	\$ 110,669	\$ 95,791	\$ 14,878	\$ 94,810	\$ 15,859	\$ 108,380	\$ 2,289
MANAGER, BUSINESS SYSTEMS SUPPORT	\$ 103,245	\$ 109,647	\$ (6,403)	\$ 131,300	\$ (28,055)	\$ 132,570	\$ (29,325)
MANAGER, CONTRACTS ADMINISTRATION OFFICE	\$ 102,906	\$ 95,791	\$ 7,115	\$ 94,810	\$ 8,096	\$ 108,380	\$ (5,474)
MANAGER, CONTRACTUAL SERVICES OFFICE	\$ 102,216	\$ 98,535	\$ 3,680	\$ 110,570	\$ (8,354)	\$ 109,640	\$ (7,424)

MANAGER, ENGINEERING/CADD SYSTEMS DESIGN	\$ 111,275	\$ 119,666	\$ (8,392)	\$ 117,860	\$ (6,585)	\$ 136,540	\$ (25,265)
MANAGER, ENVIRONMENTAL MANAGEMENT OFFICE	\$ 115,711	\$ 108,767	\$ 6,944	\$ 105,130	\$ 10,581	\$ 132,850	\$ (17,139)
MANAGER, EQUAL OPPORTUNITY OFFICE	\$ 97,037	\$ 105,879	\$ (8,842)	\$ 127,680	\$ (30,643)	\$ 126,660	\$ (29,623)
MANAGER, PRODUCTION SUPPORT OFFICE	\$ 106,972	\$ 119,666	\$ (12,694)	\$ 117,860	\$ (10,888)	\$ 136,540	\$ (29,568)
MANAGER, RAIL OFFICE	\$ 114,711	\$ 95,791	\$ 18,920	\$ 94,810	\$ 19,901	\$ 108,380	\$ 6,331
MANAGER, RIGHT-OF-WAY OPERATIONS	\$ 102,400	\$ 55,924	\$ 46,476	\$ 55,080	\$ 47,320	\$ 64,270	\$ 38,130
MANAGER, RIGHT-OF-WAY PRODUCTION	\$ 87,241	\$ 55,924	\$ 31,317	\$ 55,080	\$ 32,161	\$ 64,270	\$ 22,971
MANAGER, SEAPORT OFFICE-DOT	\$ 99,907	\$ 95,791	\$ 4,116	\$ 94,810	\$ 5,097	\$ 108,380	\$ (8,473)
MANAGER, SPECIFICATIONS & ESTIMATES OFFI	\$ 116,500	\$ 119,666	\$ (3,166)	\$ 117,860	\$ (1,360)	\$ 136,540	\$ (20,040)
MANAGER, STATEWIDE SCALE OPERATONS	\$ 83,950	\$ 103,941	\$ (19,991)	\$ 117,340	\$ (33,390)	\$ 116,090	\$ (32,140)
MANAGER, STRATEGIC INITIATIVES	\$ 117,000	\$ 119,666	\$ (2,666)	\$ 117,860	\$ (860)	\$ 136,540	\$ (19,540)
MANAGER, SUPPORT SERVICES OFFICE	\$ 97,037	\$ 79,026	\$ 18,011	\$ 101,180	\$ (4,143)	\$ 90,190	\$ 6,847
MANAGER, SYSTEMS PLANNING OFFICE	\$ 115,711	\$ 95,791	\$ 19,920	\$ 94,810	\$ 20,901	\$ 108,380	\$ 7,331
MANAGER, TRANSIT OFFICE	\$ 110,669	\$ 95,791	\$ 14,878	\$ 94,810	\$ 15,859	\$ 108,380	\$ 2,289
MANAGER, TRANSPORTATION STATISTIC OFFICE	\$ 115,711	\$ 108,767	\$ 6,944	\$ 105,130	\$ 10,581	\$ 132,850	\$ (17,139)
PUBLIC INFORMATION ADMINISTRATOR-DOT	\$ 107,441	\$ 90,677	\$ 16,764	\$ 109,190	\$ (1,749)	\$ 111,260	\$ (3,819)
REGIONAL MGR FOR INFORMATION TECHNOLOGY	\$ 103,245	\$ 109,647	\$ (6,403)	\$ 131,300	\$ (28,055)	\$ 132,570	\$ (29,325)
SECRETARY OF TRANSPORTATION	\$ 141,001	\$ 165,924	\$ (24,923)	\$ 196,200	\$ (55,199)	\$ 178,400	\$ (37,399)
STATE FREIGHT & LOGISTICS ADMINISTRATOR	\$ 116,000	\$ 103,941	\$ 12,059	\$ 117,340	\$ (1,340)	\$ 116,090	\$ (90)
STATE HIGHWAY ENGINEER-DOT	\$ 126,915	\$ 119,666	\$ 7,249	\$ 117,860	\$ 9,055	\$ 136,540	\$ (9,625)
STATE ROADWAY DESIGN ENGINEER-DOT	\$ 116,500	\$ 119,666	\$ (3,166)	\$ 117,860	\$ (1,360)	\$ 136,540	\$ (20,040)
STATE SAFETY ADMINISTRATOR	\$ 118,000	\$ 95,791	\$ 22,209	\$ 94,810	\$ 23,190	\$ 108,380	\$ 9,620
STATE STRUCTURES DESIGN ENGINEER	\$ 116,500	\$ 119,666	\$ (3,166)	\$ 117,860	\$ (1,360)	\$ 136,540	\$ (20,040)
STATE SURVEYOR-DOT	\$ 106,000	\$ 119,666	\$ (13,666)	\$ 117,860	\$ (11,860)	\$ 136,540	\$ (30,540)
STATE TRAFFIC OPERATIONS ENGINEER	\$ 120,427	\$ 119,666	\$ 761	\$ 117,860	\$ 2,567	\$ 136,540	\$ (16,113)
STATE TRANSPORTATION DEV ADMIN	\$ 126,915	\$ 103,941	\$ 22,974	\$ 117,340	\$ 9,575	\$ 116,090	\$ 10,825
FDOT CLASSIFICATIONS	FDOT CLASSIFICATION ANNUAL SALARY	BLS AVERAGE SALARY (REGIONAL*)	DIFFERENCE BETWEEN FDOT AND REGIONAL MARKET	BLS AVERAGE SALARY (STATE)	DIFFERENCE BETWEEN FDOT AND STATE MARKET	BLS AVERAGE SALARY (NATIONAL)	DIFFERENCE BETWEEN FDOT AND NATIONAL MARKET
<u>DISTRICT</u>							
ADMINISTRATIVE SERVICES MANAGER	\$ 106,766	\$ 79,026	\$ 27,739	\$ 101,180	\$ 5,586	\$ 90,190	\$ 16,576
DIST PLANNING & ENVIRONMNT MGT ADMIN-DOT	\$ 111,459	\$ 95,791	\$ 15,668	\$ 94,810	\$ 16,649	\$ 108,380	\$ 3,079
DISTRICT CONSTRUCTION ENGINEER - DOT	\$ 112,847	\$ 119,666	\$ (6,819)	\$ 117,860	\$ (5,013)	\$ 136,540	\$ (23,693)
DISTRICT DESIGN ENGINEER - DOT	\$ 115,139	\$ 119,666	\$ (4,528)	\$ 117,860	\$ (2,721)	\$ 136,540	\$ (21,401)
DISTRICT DIRECTOR-OPERATIONS-DOT	\$ 120,513	\$ 103,941	\$ 16,572	\$ 117,340	\$ 3,173	\$ 116,090	\$ 4,423
DISTRICT DIRECTOR-PRODUCTION-DOT	\$ 120,513	\$ 103,941	\$ 16,572	\$ 117,340	\$ 3,173	\$ 116,090	\$ 4,423
DISTRICT LAND SURVEYOR - DOT	\$ 91,114	\$ 119,666	\$ (28,552)	\$ 117,860	\$ (26,746)	\$ 136,540	\$ (45,426)
DISTRICT MAINTENANCE ADMINISTRATOR - SES	\$ 110,908	\$ 103,941	\$ 6,968	\$ 117,340	\$ (6,432)	\$ 116,090	\$ (5,182)
DISTRICT MAINTENANCE ENGINEER - DOT	\$ 114,281	\$ 119,666	\$ (5,385)	\$ 117,860	\$ (3,579)	\$ 136,540	\$ (22,259)
DISTRICT MATERIALS ENGINEER - DOT	\$ 110,320	\$ 119,666	\$ (9,346)	\$ 117,860	\$ (7,540)	\$ 136,540	\$ (26,220)
DISTRICT PLANNING MANAGER - DOT	\$ 111,938	\$ 103,941	\$ 7,997	\$ 117,340	\$ (5,402)	\$ 116,090	\$ (4,152)
DISTRICT PROGRAM MGMT ADMIN-DOT	\$ 109,794	\$ 103,941	\$ 5,853	\$ 117,340	\$ (7,546)	\$ 116,090	\$ (6,296)
DISTRICT PUBLIC TRANSPORTATION MGR - DOT	\$ 116,567	\$ 95,791	\$ 20,776	\$ 94,810	\$ 21,757	\$ 108,380	\$ 8,187
DISTRICT RIGHT-OF-WAY ADMIN - DOT	\$ 107,624	\$ 55,924	\$ 51,700	\$ 55,080	\$ 52,544	\$ 64,270	\$ 43,354
DISTRICT SECRETARY	\$ 137,586	\$ 103,941	\$ 33,645	\$ 117,340	\$ 20,246	\$ 116,090	\$ 21,496

DISTRICT TRAFFIC OPERATIONS ENGINEER-DOT	\$ 111,419	\$ 119,666	\$ (8,247)	\$ 117,860	\$ (6,441)	\$ 136,540	\$ (25,121)
MANAGER, FT MYERS URBAN PLANNING OFFICE	\$ 86,800	\$ 95,791	\$ (8,991)	\$ 94,810	\$ (8,010)	\$ 108,380	\$ (21,580)
MANAGER,PENSACOLA URBAN PLANNING OFFICE	\$ 87,931	\$ 95,791	\$ (7,859)	\$ 94,810	\$ (6,879)	\$ 108,380	\$ (20,449)
FDOT CLASSIFICATIONS	FDOT CLASSIFICATION ANNUAL SALARY	BLS AVERAGE SALARY (REGIONAL*)	DIFFERENCE BETWEEN FDOT AND REGIONAL MARKET	BLS AVERAGE SALARY (STATE)	DIFFERENCE BETWEEN FDOT AND STATE MARKET	BLS AVERAGE SALARY (NATIONAL)	DIFFERENCE BETWEEN FDOT AND NATIONAL MARKET
TURNPIKE							
CHIEF FINANCIAL OFFICER-DOT	\$ 126,915	\$ 165,924	\$ (39,008)	\$ 196,200	\$ (69,285)	\$ 178,400	\$ (51,485)
DATA CENTER DIRECTOR-DOT	\$ 94,316	\$ 109,647	\$ (15,331)	\$ 131,300	\$ (36,984)	\$ 132,570	\$ (38,254)
DEPUTY DIR OF FACILITIES & EQUIPT-DOT	\$ 102,373	\$ 103,941	\$ (1,568)	\$ 117,340	\$ (14,967)	\$ 116,090	\$ (13,717)
DEPUTY DIRECTOR FOR TOLL OPERATIONS-DOT	\$ 102,373	\$ 103,941	\$ (1,568)	\$ 117,340	\$ (14,967)	\$ 116,090	\$ (13,717)
DEPUTY DIRECTOR, SUPPORT-DOT	\$ 101,373	\$ 79,026	\$ 22,346	\$ 101,180	\$ 193	\$ 90,190	\$ 11,183
DIRECTOR, BUSINESS DEV & CONCESSION MGMT	\$ 107,708	\$ 113,343	\$ (5,635)	\$ 118,820	\$ (11,112)	\$ 133,700	\$ (25,992)
DIRECTOR, TOLL OPERATIONS	\$ 120,513	\$ 103,941	\$ 16,572	\$ 117,340	\$ 3,173	\$ 116,090	\$ 4,423
DISTRICT CONSTRUCTION ENGINEER - DOT	\$ 115,000	\$ 119,666	\$ (4,666)	\$ 117,860	\$ (2,860)	\$ 136,540	\$ (21,540)
DISTRICT DESIGN ENGINEER - DOT	\$ 115,000	\$ 119,666	\$ (4,666)	\$ 117,860	\$ (2,860)	\$ 136,540	\$ (21,540)
DISTRICT DIRECTOR-OPERATIONS-DOT	\$ 120,513	\$ 103,941	\$ 16,572	\$ 117,340	\$ 3,173	\$ 116,090	\$ 4,423
DISTRICT DIRECTOR-PRODUCTION-DOT	\$ 120,513	\$ 103,941	\$ 16,572	\$ 117,340	\$ 3,173	\$ 116,090	\$ 4,423
DISTRICT MAINTENANCE ENGINEER - DOT	\$ 115,000	\$ 119,666	\$ (4,666)	\$ 117,860	\$ (2,860)	\$ 136,540	\$ (21,540)
DISTRICT MATERIALS ENGINEER - DOT	\$ 107,708	\$ 119,666	\$ (11,959)	\$ 117,860	\$ (10,152)	\$ 136,540	\$ (28,832)
DISTRICT PLANNING MANAGER - DOT	\$ 102,373	\$ 103,941	\$ (1,568)	\$ 117,340	\$ (14,967)	\$ 116,090	\$ (13,717)
DISTRICT PROFESSIONAL SERVICES ADMIN-DOT	\$ 96,000	\$ 103,941	\$ (7,941)	\$ 117,340	\$ (21,340)	\$ 116,090	\$ (20,090)
DISTRICT PROGRAM MGMT ADMIN-DOT	\$ 107,000	\$ 103,941	\$ 3,059	\$ 117,340	\$ (10,340)	\$ 116,090	\$ (9,090)
DISTRICT RIGHT-OF-WAY ADMIN - DOT	\$ 109,500	\$ 55,924	\$ 53,576	\$ 55,080	\$ 54,420	\$ 64,270	\$ 45,230
DISTRICT TRAFFIC OPERATIONS ENGINEER-DOT	\$ 107,708	\$ 119,666	\$ (11,959)	\$ 117,860	\$ (10,152)	\$ 136,540	\$ (28,832)
EXEC DIR, FLORIDA'S TURNPIKE ENTERPRISE	\$ 137,586	\$ 103,941	\$ 33,645	\$ 117,340	\$ 20,246	\$ 116,090	\$ 21,496
INVESTIGATION MANAGER - SES	\$ 87,100	\$ 95,791	\$ (8,691)	\$ 94,810	\$ (7,710)	\$ 108,380	\$ (21,280)
REGIONAL TOLL MANAGER-DOT	\$ 92,961	\$ 103,941	\$ (10,980)	\$ 117,340	\$ (24,379)	\$ 116,090	\$ (23,129)
SUNPASS OPERATIONS MANAGER-DOT	\$ 89,995	\$ 103,941	\$ (13,946)	\$ 117,340	\$ (27,345)	\$ 116,090	\$ (26,095)
TURNPIKE ADMINISTRATIVE SERVICES MANAGER	\$ 100,772	\$ 79,026	\$ 21,746	\$ 101,180	\$ (408)	\$ 90,190	\$ 10,582

Source: Occupational Employment Statistics, Bureau of Labor Statistics, May 2013 data.

*BLS Regional recruitment market excludes FL figures. The Regional recruitment market includes the following states, as data were available: Alabama, Arkansas, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, and West Virginia.

Note: FDOT Annual Salary may reflect the last held annual salary by the previous incumbent for currently vacant classifications.

BLS - % above and below mkt

FDOT CLASSIFICATIONS	FDOT CLASSIFICATION ANNUAL SALARY	BLS AVERAGE SALARY (REGIONAL*)	% DIFFERENCE (BLS REGIONAL)	BLS AVERAGE SALARY (STATE)	% DIFFERENCE (BLS STATE)	BLS AVERAGE SALARY (NATIONAL)	% DIFFERENCE (BLS NATIONAL)
CENTRAL OFFICE							
ASSISTANT SEC, ENGINEERING & OPERATIONS	\$ 137,586	\$ 103,941	32.4%	\$ 117,340	14.7%	\$ 116,090	15.6%
ASST SECRETARY FOR FINANCE AND ADMIN-DOT	\$ 137,586	\$ 103,941	32.4%	\$ 117,340	14.7%	\$ 116,090	15.6%
ASST SECRETARY, INTERMODAL SYSTEMS DEV	\$ 137,586	\$ 103,941	32.4%	\$ 117,340	14.7%	\$ 116,090	15.6%
ATTORNEY SUPERVISOR	\$ 102,193	\$ 108,265	-5.6%	\$ 123,040	-20.4%	\$ 131,990	-29.2%
AUDIT DIRECTOR - SES	\$ 94,000	\$ 105,879	-11.2%	\$ 127,680	-35.8%	\$ 126,660	-34.7%
BUDGET OFFICER	\$ 100,208	\$ 105,879	-5.4%	\$ 127,680	-27.4%	\$ 126,660	-26.4%
CHIEF LEGAL COUNSEL	\$ 96,963	\$ 95,791	1.2%	\$ 94,810	2.2%	\$ 108,380	-11.8%
CHIEF OF STAFF	\$ 111,300	\$ 165,924	-32.9%	\$ 196,200	-76.3%	\$ 178,400	-60.3%
COMPTROLLER-DOT	\$ 120,000	\$ 103,941	15.5%	\$ 117,340	2.2%	\$ 116,090	3.3%
DEP COMPTROLLER, FINANCIAL ADMIN OFFICE	\$ 106,033	\$ 105,879	0.1%	\$ 127,680	-20.4%	\$ 126,660	-19.5%
DEPUTY COMPT, DISBURSEMENT OPS OFC-DOT	\$ 102,400	\$ 105,879	-3.3%	\$ 127,680	-24.7%	\$ 126,660	-23.7%
DEPUTY COMPTROLER, GEN ACCTNG OFFICE-DOT	\$ 102,905	\$ 105,879	-2.8%	\$ 127,680	-24.1%	\$ 126,660	-23.1%
DEPUTY GENERAL COUNSEL-DOT	\$ 114,091	\$ 95,791	19.1%	\$ 94,810	16.9%	\$ 108,380	5.0%
DIR OF THE OFF OF POLICY PLANNING-DOT	\$ 118,379	\$ 103,941	13.9%	\$ 117,340	0.9%	\$ 116,090	1.9%
DIR OF THE OFFICE OF CONSTRUCTION-DOT	\$ 120,427	\$ 119,666	0.6%	\$ 117,860	2.1%	\$ 136,540	-13.4%
DIR OFFICE OF WORK PROGRAM & BUDGET	\$ 125,980	\$ 105,879	19.0%	\$ 127,680	-1.3%	\$ 126,660	-0.5%
DIRECTOR OF ADMINISTRATION	\$ 106,000	\$ 79,026	34.1%	\$ 101,180	4.5%	\$ 90,190	14.9%
DIRECTOR OF HUMAN RESOURCES	\$ 105,750	\$ 94,055	12.4%	\$ 108,100	-2.2%	\$ 111,180	-5.1%
DIRECTOR OF THE OFFICE OF DESIGN-DOT	\$ 120,427	\$ 119,666	0.6%	\$ 117,860	2.1%	\$ 136,540	-13.4%
DIRECTOR, OFFICE OF INFORMATION SYSTEMS	\$ 126,915	\$ 109,647	15.7%	\$ 131,300	-3.5%	\$ 132,570	-4.5%
DIRECTOR, OFFICE OF MAINTENANCE	\$ 120,427	\$ 119,666	0.6%	\$ 117,860	2.1%	\$ 136,540	-13.4%
DIRECTOR, OFFICE OF MATERIALS	\$ 120,427	\$ 119,666	0.6%	\$ 117,860	2.1%	\$ 136,540	-13.4%
DIRECTOR, OFFICE OF RIGHT-OF-WAY	\$ 120,427	\$ 55,924	115.3%	\$ 55,080	54.3%	\$ 64,270	46.6%
EXEC DIR, FLORIDA RAIL ENTERPRISE	\$ 126,915	\$ 103,941	22.1%	\$ 117,340	7.5%	\$ 116,090	8.5%
FEDERAL PROGRAM COORDINATOR-DOT	\$ 136,000	\$ 95,791	42.0%	\$ 94,810	30.3%	\$ 108,380	20.3%
GENERAL COUNSEL-DOT	\$ 131,000	\$ 95,791	36.8%	\$ 94,810	27.6%	\$ 108,380	17.3%
INSPECTOR GENERAL-DOT	\$ 115,500	\$ 103,941	11.1%	\$ 117,340	-1.6%	\$ 116,090	-0.5%
INVESTIGATION MANAGER - SES	\$ 91,000	\$ 95,791	-5.0%	\$ 94,810	-4.2%	\$ 108,380	-19.1%
LEGISLATIVE AFFAIRS ADMINISTRATOR	\$ 86,000	\$ 103,941	-17.3%	\$ 117,340	-36.4%	\$ 116,090	-35.0%
MANAGER, AVIATION OFFICE	\$ 110,669	\$ 95,791	15.5%	\$ 94,810	14.3%	\$ 108,380	2.1%
MANAGER, BUSINESS SYSTEMS SUPPORT	\$ 103,245	\$ 109,647	-5.8%	\$ 131,300	-27.2%	\$ 132,570	-28.4%
MANAGER, CONTRACTS ADMINISTRATION OFFICE	\$ 102,906	\$ 95,791	7.4%	\$ 94,810	7.9%	\$ 108,380	-5.3%
MANAGER, CONTRACTUAL SERVICES OFFICE	\$ 102,216	\$ 98,535	3.7%	\$ 110,570	-8.2%	\$ 109,640	-7.3%
MANAGER, ENGINEERING/CADD SYSTEMS DESIGN	\$ 111,275	\$ 119,666	-7.0%	\$ 117,860	-5.9%	\$ 136,540	-22.7%
MANAGER, ENVIRONMENTAL MANAGEMENT OFFICE	\$ 115,711	\$ 108,767	6.4%	\$ 105,130	9.1%	\$ 132,850	-14.8%
MANAGER, EQUAL OPPORTUNITY OFFICE	\$ 97,037	\$ 105,879	-8.4%	\$ 127,680	-31.6%	\$ 126,660	-30.5%
MANAGER, PRODUCTION SUPPORT OFFICE	\$ 106,972	\$ 119,666	-10.6%	\$ 117,860	-10.2%	\$ 136,540	-27.6%
MANAGER, RAIL OFFICE	\$ 114,711	\$ 95,791	19.8%	\$ 94,810	17.3%	\$ 108,380	5.5%
MANAGER, RIGHT-OF-WAY OPERATIONS	\$ 102,400	\$ 55,924	83.1%	\$ 55,080	46.2%	\$ 64,270	37.2%
MANAGER, RIGHT-OF-WAY PRODUCTION	\$ 87,241	\$ 55,924	56.0%	\$ 55,080	36.9%	\$ 64,270	26.3%

MANAGER, SEAPORT OFFICE-DOT	\$ 99,907	\$ 95,791	4.3%	\$ 94,810	5.1%	\$ 108,380	-8.5%
MANAGER, SPECIFICATIONS & ESTIMATES OFFI	\$ 116,500	\$ 119,666	-2.6%	\$ 117,860	-1.2%	\$ 136,540	-17.2%
MANAGER, STATEWIDE SCALE OPERATONS	\$ 83,950	\$ 103,941	-19.2%	\$ 117,340	-39.8%	\$ 116,090	-38.3%
MANAGER, STRATEGIC INITIATIVES	\$ 117,000	\$ 119,666	-2.2%	\$ 117,860	-0.7%	\$ 136,540	-16.7%
MANAGER, SUPPORT SERVICES OFFICE	\$ 97,037	\$ 79,026	22.8%	\$ 101,180	-4.3%	\$ 90,190	7.1%
MANAGER, SYSTEMS PLANNING OFFICE	\$ 115,711	\$ 95,791	20.8%	\$ 94,810	18.1%	\$ 108,380	6.3%
MANAGER, TRANSIT OFFICE	\$ 110,669	\$ 95,791	15.5%	\$ 94,810	14.3%	\$ 108,380	2.1%
MANAGER, TRANSPORTATION STATISTIC OFFICE	\$ 115,711	\$ 108,767	6.4%	\$ 105,130	9.1%	\$ 132,850	-14.8%
PUBLIC INFORMATION ADMINISTRATOR-DOT	\$ 107,441	\$ 90,677	18.5%	\$ 109,190	-1.6%	\$ 111,260	-3.6%
REGIONAL MGR FOR INFORMATION TECHNOLOGY	\$ 103,245	\$ 109,647	-5.8%	\$ 131,300	-27.2%	\$ 132,570	-28.4%
SECRETARY OF TRANSPORTATION	\$ 141,001	\$ 165,924	-15.0%	\$ 196,200	-39.1%	\$ 178,400	-26.5%
STATE FREIGHT & LOGISTICS ADMINISTRATOR	\$ 116,000	\$ 103,941	11.6%	\$ 117,340	-1.2%	\$ 116,090	-0.1%
STATE HIGHWAY ENGINEER-DOT	\$ 126,915	\$ 119,666	6.1%	\$ 117,860	7.1%	\$ 136,540	-7.6%
STATE ROADWAY DESIGN ENGINEER-DOT	\$ 116,500	\$ 119,666	-2.6%	\$ 117,860	-1.2%	\$ 136,540	-17.2%
STATE SAFETY ADMINISTRATOR	\$ 118,000	\$ 95,791	23.2%	\$ 94,810	19.7%	\$ 108,380	8.2%
STATE STRUCTURES DESIGN ENGINEER	\$ 116,500	\$ 119,666	-2.6%	\$ 117,860	-1.2%	\$ 136,540	-17.2%
STATE SURVEYOR-DOT	\$ 106,000	\$ 119,666	-11.4%	\$ 117,860	-11.2%	\$ 136,540	-28.8%
STATE TRAFFIC OPERATIONS ENGINEER	\$ 120,427	\$ 119,666	0.6%	\$ 117,860	2.1%	\$ 136,540	-13.4%
STATE TRANSPORTATION DEV ADMIN	\$ 126,915	\$ 103,941	22.1%	\$ 117,340	7.5%	\$ 116,090	8.5%

FDOT CLASSIFICATIONS	FDOT CLASSIFICATION ANNUAL SALARY	BLS AVERAGE SALARY (REGIONAL*)	% DIFFERENCE (REGIONAL)	BLS AVERAGE SALARY (STATE)	% DIFFERENCE (STATE)	BLS AVERAGE SALARY (NATIONAL)	% DIFFERENCE (NATIONAL)
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DISTRICT

ADMINISTRATIVE SERVICES MANAGER	\$ 106,766	\$ 79,026	35.1%	\$ 101,180	5.2%	\$ 90,190	15.5%
DIST PLANNING & ENVIRONMNT MGT ADMIN-DOT	\$ 111,459	\$ 95,791	16.4%	\$ 94,810	14.9%	\$ 108,380	2.8%
DISTRICT CONSTRUCTION ENGINEER - DOT	\$ 112,847	\$ 119,666	-5.7%	\$ 117,860	-4.4%	\$ 136,540	-21.0%
DISTRICT DESIGN ENGINEER - DOT	\$ 115,139	\$ 119,666	-3.8%	\$ 117,860	-2.4%	\$ 136,540	-18.6%
DISTRICT DIRECTOR-OPERATIONS-DOT	\$ 120,513	\$ 103,941	15.9%	\$ 117,340	2.6%	\$ 116,090	3.7%
DISTRICT DIRECTOR-PRODUCTION-DOT	\$ 120,513	\$ 103,941	15.9%	\$ 117,340	2.6%	\$ 116,090	3.7%
DISTRICT LAND SURVEYOR - DOT	\$ 91,114	\$ 119,666	-23.9%	\$ 117,860	-29.4%	\$ 136,540	-49.9%
DISTRICT MAINTENANCE ADMINISTRATOR - SES	\$ 110,908	\$ 103,941	6.7%	\$ 117,340	-5.8%	\$ 116,090	-4.7%
DISTRICT MAINTENANCE ENGINEER - DOT	\$ 114,281	\$ 119,666	-4.5%	\$ 117,860	-3.1%	\$ 136,540	-19.5%
DISTRICT MATERIALS ENGINEER - DOT	\$ 110,320	\$ 119,666	-7.8%	\$ 117,860	-6.8%	\$ 136,540	-23.8%
DISTRICT PLANNING MANAGER - DOT	\$ 111,938	\$ 103,941	7.7%	\$ 117,340	-4.8%	\$ 116,090	-3.7%
DISTRICT PROGRAM MGMT ADMIN-DOT	\$ 109,794	\$ 103,941	5.6%	\$ 117,340	-6.9%	\$ 116,090	-5.7%
DISTRICT PUBLIC TRANSPORTATION MGR - DOT	\$ 116,567	\$ 95,791	21.7%	\$ 94,810	18.7%	\$ 108,380	7.0%
DISTRICT RIGHT-OF-WAY ADMIN - DOT	\$ 107,624	\$ 55,924	92.4%	\$ 55,080	48.8%	\$ 64,270	40.3%
DISTRICT SECRETARY	\$ 137,586	\$ 103,941	32.4%	\$ 117,340	14.7%	\$ 116,090	15.6%
DISTRICT TRAFFIC OPERATIONS ENGINEER-DOT	\$ 111,419	\$ 119,666	-6.9%	\$ 117,860	-5.8%	\$ 136,540	-22.5%
MANAGER, FT MYERS URBAN PLANNING OFFICE	\$ 86,800	\$ 95,791	-9.4%	\$ 94,810	-9.2%	\$ 108,380	-24.9%
MANAGER,PENSACOLA URBAN PLANNING OFFICE	\$ 87,931	\$ 95,791	-8.2%	\$ 94,810	-7.8%	\$ 108,380	-23.3%

FDOT CLASSIFICATIONS	FDOT CLASSIFICATION ANNUAL SALARY	BLS AVERAGE SALARY (REGIONAL*)	% DIFFERENCE (REGIONAL)	BLS AVERAGE SALARY (STATE)	% DIFFERENCE (STATE)	BLS AVERAGE SALARY (NATIONAL)	% DIFFERENCE (NATIONAL)
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TURNPIKE

CHIEF FINANCIAL OFFICER-DOT	\$ 126,915	\$ 165,924	-23.5%	\$ 196,200	-54.6%	\$ 178,400	-40.6%
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DATA CENTER DIRECTOR-DOT	\$ 94,316	\$ 109,647	-14.0%	\$ 131,300	-39.2%	\$ 132,570	-40.6%
DEPUTY DIR OF FACILITIES & EQUIPT-DOT	\$ 102,373	\$ 103,941	-1.5%	\$ 117,340	-14.6%	\$ 116,090	-13.4%
DEPUTY DIRECTOR FOR TOLL OPERATIONS-DOT	\$ 102,373	\$ 103,941	-1.5%	\$ 117,340	-14.6%	\$ 116,090	-13.4%
DEPUTY DIRECTOR, SUPPORT-DOT	\$ 101,373	\$ 79,026	28.3%	\$ 101,180	0.2%	\$ 90,190	11.0%
DIRECTOR, BUSINESS DEV & CONCESSION MGMT	\$ 107,708	\$ 113,343	-5.0%	\$ 118,820	-10.3%	\$ 133,700	-24.1%
DIRECTOR, TOLL OPERATIONS	\$ 120,513	\$ 103,941	15.9%	\$ 117,340	2.6%	\$ 116,090	3.7%
DISTRICT CONSTRUCTION ENGINEER - DOT	\$ 115,000	\$ 119,666	-3.9%	\$ 117,860	-2.5%	\$ 136,540	-18.7%
DISTRICT DESIGN ENGINEER - DOT	\$ 115,000	\$ 119,666	-3.9%	\$ 117,860	-2.5%	\$ 136,540	-18.7%
DISTRICT DIRECTOR-OPERATIONS-DOT	\$ 120,513	\$ 103,941	15.9%	\$ 117,340	2.6%	\$ 116,090	3.7%
DISTRICT DIRECTOR-PRODUCTION-DOT	\$ 120,513	\$ 103,941	15.9%	\$ 117,340	2.6%	\$ 116,090	3.7%
DISTRICT MAINTENANCE ENGINEER - DOT	\$ 115,000	\$ 119,666	-3.9%	\$ 117,860	-2.5%	\$ 136,540	-18.7%
DISTRICT MATERIALS ENGINEER - DOT	\$ 107,708	\$ 119,666	-10.0%	\$ 117,860	-9.4%	\$ 136,540	-26.8%
DISTRICT PLANNING MANAGER - DOT	\$ 102,373	\$ 103,941	-1.5%	\$ 117,340	-14.6%	\$ 116,090	-13.4%
DISTRICT PROFESSIONAL SERVICES ADMIN-DOT	\$ 96,000	\$ 103,941	-7.6%	\$ 117,340	-22.2%	\$ 116,090	-20.9%
DISTRICT PROGRAM MGMT ADMIN-DOT	\$ 107,000	\$ 103,941	2.9%	\$ 117,340	-9.7%	\$ 116,090	-8.5%
DISTRICT RIGHT-OF-WAY ADMIN - DOT	\$ 109,500	\$ 55,924	95.8%	\$ 55,080	49.7%	\$ 64,270	41.3%
DISTRICT TRAFFIC OPERATIONS ENGINEER-DOT	\$ 107,708	\$ 119,666	-10.0%	\$ 117,860	-9.4%	\$ 136,540	-26.8%
EXEC DIR, FLORIDA'S TURNPIKE ENTERPRISE	\$ 137,586	\$ 103,941	32.4%	\$ 117,340	14.7%	\$ 116,090	15.6%
INVESTIGATION MANAGER - SES	\$ 87,100	\$ 95,791	-9.1%	\$ 94,810	-8.9%	\$ 108,380	-24.4%
REGIONAL TOLL MANAGER-DOT	\$ 92,961	\$ 103,941	-10.6%	\$ 117,340	-26.2%	\$ 116,090	-24.9%
SUNPASS OPERATIONS MANAGER-DOT	\$ 89,995	\$ 103,941	-13.4%	\$ 117,340	-30.4%	\$ 116,090	-29.0%
TURNPIKE ADMINISTRATIVE SERVICES MANAGER	\$ 100,772	\$ 79,026	27.5%	\$ 101,180	-0.4%	\$ 90,190	10.5%

Source: Occupational Employment Statistics, Bureau of Labor Statistics, May 2013 data.

*BLS Regional recruitment market excludes FL figures. The Regional recruitment market includes the following states, as data were available: Alabama, Arkansas, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, and West Virginia.

Note: FDOT Annual Salary may reflect the last held annual salary by the previous incumbent for currently vacant classifications.